Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 01754 230746Z ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

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R 230705Z MAR 78 FM AMEMBASSY TAIPEI TO USDOC WASHDC INFO AMCONSUL HONG KONG AMEMBASSY MANILA AMEMBASSY SEOUL SECSTATE WASHDC 6827

UNCLAS TAIPEI 1754

FOR BED/OIM/SAD

BED/OIM/EA

E.O. 11652: NA TAGS: BEXP, TW

SUBJECT: PACKAGING USA V/CE, TAIPEI AND TAICHUNG,

CLOSING REPORT

REF: USDOC 04345

- 1. TAIPEI PORTION OF PACKAGING USA CLOSED ON MARCH 15
 AFTER THREE-DAY SHOWING AND TAICHUNG PORTION CLOSED
 MARCH 18 FOLLOWING TWO AND ONE-HALF DAY SHOWING.
 ATTENDANCE REACHED 364 IN TAIPEI AND 179 IN TAICHUNG.
 EVENT RESULTED IN 1314 REQUESTS FOR CATALOGS AND
 ADDITIONAL PRODUCT INFORMATION AND 67 INQUIRIES RE
 REPRESENTATION. ALL TWENTY-ONE PARTICIPATING FIRMS
 RECEIVED REQUESTS AND ALL THOSE COMPANIES SEEKING
 AGENTS OR DISTRIBUTORS RECEIVED INQUIRIES.
- 2. RESPONSE WAS GRATIFYING, ON PART OF BOTH LOCAL INDUSTRY AND GOVERNMENTAL AND PRIVATE GROUPS ACTIVELY UNCLASSIFIED

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PROMOTING IMPROVED PACKAGING. SEVENTY PERCENT OF REGISTERED ATTENDEES WERE ACTUAL END-USERS FROM SUCH INDUSTRIES AS FOODS, BEVERAGES, PHARMACEUTICALS, CHEMICALS, PLASTICS, HARDWARE, ELECTRONICS AND COSMETICS; 19.4 PERCENT WERE AGENTS/DISTRIBUTORS. CURRENT AND FORMER OFFICIALS OF CHINA PACKAGING INSTITUTE AND CHINA INDUSTRIAL DESIGN AND PACKAGING CENTER ATTENDED LUNCHEON

IN TAIPEI WITH ITR LIACURIS AND TRADE CENTER OFFICERS. SIXTY PERSONS ATTENDED RECEPTION IN TAICHUNG HOSTED BY ECONOMIC/COMMERCIAL COUNSELOR. ITR CONSULTED WITH NUMEROUS END-USERS BY APPOINTMENT AND ON REQUEST, NOTING SUBSTANTIVE TRADE LEADS FOR PARTICULAR PARTICIPATING FIRMS.

3. FINAL REPORT AND MATERIALS REQUESTED REFTEL TO FOLLOW. UNGER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 23 mar 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TAIPEI01754
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D780128-0799 Format: TEL

From: TAIPEI

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780330/aaaaazit.tel

Line Count: 72 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM

Message ID: 8f0f38be-c288-dd11-92da-001cc4696bcc

Office: ACTION EA

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 29 mar 2005 **Review Event:** Review Exemptions: n/a **Review Media Identifier:**

Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3220300 Secure: OPEN Status: NATIVE

Subject: PACKAGING USA V/CE, TAIPEI AND TAICHUNG, CLOSING REPORT

TAGS: BEXP, TW To: COM Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/8f0f38be-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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